

**INCUBATOR AMERICA! FACILITATES LONG-TERM CONTRACT
BETWEEN SOFTSOURCING AND M.C. DEAN**

ARLINGTON, Va.---SoftSourcing Inc., a U.S.-based outsourcing management firm, has signed a long-term contract with M.C. Dean Inc., the leading multidisciplinary technical services contractor in the Washington, D.C., area, to provide specialized electrical engineering and information technology-related services.

The contract was arranged through the legal partner of Incubator America!, a business technology incubator operated by George Mason University’s Mason Enterprise Center, Arlington County and Source Office Suites. The value of the contract award is expected to reach \$1 million per year at its maturity.

SoftSourcing, founded by Romanian software exporters Agentscape Romania, IPACRI Romania and Totalsoft, is one of five Romanian software development firms located at Incubator America! in Arlington under a grant from the U.S. Agency for International Development. Incubator America! is one of a few business technology incubators in the United States that forge international partnerships with U.S. companies.

“This award acknowledges the competitive value of the highly skilled Romanian specialists in the U.S. marketplace as well as the credibility of the SoftSourcing business model,” says Marshall Ferrin, director of the Mason Enterprise Center’s International Business Development Program, which manages Incubator America! “ We must share

credit to our legal partner, McCandlish & Holton, in working with us to make this business happen,” he adds.

M.C. Dean, located in Chantilly, Va., offers energy, communications, security, life safety and automation services to government, corporate and residential clients across the United States and abroad.

For more information, contact Ferrin at (703) 351-5006 or mferrin@gmu.edu, or visit the Mason Enterprise Center International Business Development Program web site at <http://www.masonentprisecenter.org/intl>.

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